

CO+O travel guides by nat & mase

SPONSORSHIP PACK // 2015



# Go To Rio: Travel Guide

FREE DOWNLOAD | OUT NOW

### EXPLORE ONE OF SOUTH AMERICA'S MOST VIBRANT CITIES ON YOUR IPHONE, IPAD OR ANDROID DEVICE!

Visit gototravelguides.net/rio or search for "Go To Rio" on the App Store or Google Play

THESE APPS ARE COMING SOON, PLUS MANY MORE!











Valencia



Rio de Janeiro

Paris

Amsterdam

Bora Bora

Your City

#### FEATURED IN...

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### WHO ARE WE?

We're Nat and Mase; a husband & wife team from London, UK who love travelling to different countries to experience different cultures, try new foods and take lots of photos. We founded Go To Travel Guides in 2013 to inspire people to visit new destinations and to help tourists navigate cities they are visiting

### WHAT DO WE DO?

We create Visual Travel Guide Apps for iPhone, iPad and Android. We have visited over 45 destinations across 30 countries, taking thousands of photos, recording videos and collecting lots of useful and original information for our apps. By trade, Mase has 12 years commercial experience as a website and mobile app developer; Nat has spent the last 5 years as the Head of Recruitment for a global beauty company

# HOW CAN WE HELP TOURIST BOARDS, HOTELS & AIRLINES?

We can create a mobile & tablet app for your destination, putting your destination in the hands of hundreds of millions of mobile and tablet users worldwide. Doubling up as a travel inspiration app and a travel guide, a "Go To" travel guide app will promote your destination with high-res, full-screen visuals. Our apps <u>drive direct bookings</u> to hotels, airlines, tour companies and restaurants from multiple screens in the app, so as a sponsor, you can take direct bookings and cut out the middle-man

as a sponsor, you can take direct bookings from our travel guide apps and cut out the middle-man

#### WHY DOES YOUR DESTINATION NEED A VISUAL TRAVEL APP?

# VISUAL INSPIRATION CREATES INTEREST

Like a virtual postcard, beautiful photos inspire people to want to discover your destination

# PEOPLE LOVE TO TRY BEFORE THEY BUY

By swiping through our photo guides and watching our in-app videos, users feel like they are already *exploring* the destination

### REACH MILLIONS MORE TOURISTS

There are **Over 1 Billion** smartphone and tablet users worldwide, with a high majority of travellers using travel apps as opposed to the mobile web when accessing travel information let users virtually explore your destination and it can inspire them to visit

at this time of the evening, really colourful and bright everywhere you look. The Arc en lit up. While Nat spends an hour (or two, or three) visiting her favourite beauty st

ora - I will happily stand on one of the small traffic-light islands in the middle of the road and take it all

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#### WHY DOES YOUR DESTINATION NEED A VISUAL TRAVEL APP?





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**GO+O**paris

Photo Guide

Paris in 2 Days

Free Download

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we promote your company app so users can download it from our home screen

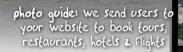
isit the Hotel de Ville Paris in 2 Days Guide Bauty of Paris Hilton Hotels in Paris Videos our personal tour of Paris Book your hotel on the Hilton Hote Website and get a 30% Discount Free Download Get the Hilton Hotels App and get special discounted rates on our Paris Hotels!

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GO+Oporis Welcome... Bienvenue à Paris!

home screen: we send users directly to your website to make a booking

#### **SPONSORSHIP BENEFITS: DIRECT BOOKINGS & CONTENT MARKETING**





12:12 PM

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hotels screen: we send users to the booking page on your website when they click "book now"

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GO+O rio

ded to YouTube by Alex Moto

videos screen: we promote your youtube video content to our users

#### SPONSORSHIP BENEFITS: CONTENT & SOCIAL MEDIA MARKETING

### WE HELP YOU TO INCREASE YOUR ONLINE PRESENCE

We **retweet** your tweets, **re-pin** your pins and **share** your Facebook & LinkedIn posts so our social media followers are exposed to your content

# WE PROMOTE YOUR BRAND USING 100% ORIGINAL CONTENT

We create videos to promote your destination and brand, then we upload these videos to YouTube, Instagram and Tumblr. We also share our original photography of your destination on Flickr, 500px, Pinterest, Instagram, Facebook, Twitter, Google+ and Tumblr

# WE'RE AN EXTENSION TO YOUR MARKETING TEAM

We've created a **25-Step Marketing Plan** which we carry out when promoting each app. As a sponsor, when we promote our app, we promote YOU at the same time across 18 different online platforms



" we're young professionals, we work hard, we black hard and we take pride in everything we do

### NAT

#### OCCUPATION: RECRUITMENT MANAGER EDUCATION: MASTERS DEGREE IN OCCUPATIONAL PSYCHOLOGY, BACHELORS DEGREE IN PSYCHOLOGY

Spending the past 5 years as the UK head of recruitment for the French beauty brand **L'Occitane**, Nat has driven strategy and implemented campaigns to attract and retain top talent in the UK business. Nat prides herself on a hard-working, can-do attitude and always approaches new challenges in a strategic and professional manner

OCCUPATION: WEBSITE AND MOBILE APP DEVELOPER EDUCATION: BACHELORS DEGREE IN MULTIMEDIA COMPUTING

Mase has spent the past 12 years developing websites and mobile apps for **Cisco**, **JP Morgan**, **BBC Worldwide**, **Channel 4**, **Sky TV**, **Barclays Capital**, **Betfair** and more... Mase loves travel equally as much as he loves technology and just like his wife, he prides himself on a do-what-it-takes attitude, approaching every project with the highest level of attention-to-detail and professionalism

MASE

WHY WORK WITH NAT AND MASE?

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### SPONSORSHIP PACKAGES: WHAT WE CAN DO FOR YOU

* OUR SPONSORSHIPS ARE FOR 6 MONTHS COVERAGE & THEY CAN BE TAILORED TO YOUR NEEDS. PRICES EXCLUDE 20% VAT	STANDARD	PRO	PLATINUM
WE CREATE & RELEASE A "GO TO" APP IN MULTIPLE LANGUAGES, PROMOTING YOUR DESTINATION CITY OR COUNTRY	- Alexandre and a second secon	1	<b>a</b>
YOUR LOGO AND BRANDING IS FEATURED ON THE APP'S STARTUP SPLASH SCREEN	$\checkmark$	- V	<b>a</b>
YOU HAVE 1 ADVERT ON THE APP'S HOME SCREEN & BENEATH EVERY POPUP MAP IN THE APP, LINKING TO YOUR WEBSITE OR APP	<b>V</b>	<b>1</b>	1
YOUR VERY OWN YOUTUBE VIDEOS ARE FEATURED ON THE VIDEOS SCREEN WITHIN THE APP	<b>v</b>	<b>v</b>	<b>e</b>
YOUR LOGO AND BRANDING ARE FEATURED ON OUR WEBSITE & BLOG, INCLUDING LINKS TO YOUR WEBSITE	<b>1</b>	1	-
DAILY TWITTER, INSTAGRAM, TUMBLR AND FACEBOOK UPDATES WHILST ON LOCATION	<b>1</b>	<i></i>	<b>V</b>
TWITTER MENTIONS (MENTIONING YOUR TWITTER ACCOUNT OR WEBSITE)	<i></i>	- V	<b>A</b>
INSTAGRAM PHOTO MENTIONS (MENTIONING YOUR INSTAGRAM ACCOUNT OR WEBSITE)	1	4	- A
WE SHOOT & UPLOAD 15-SECOND INSTAGRAM VIDEOS AND TUMBLR VIDEOS MENTIONING OR DISPLAYING YOUR BRAND	2 VIDEOS	<b>3 VIDEOS</b>	5 VIDEOS
WE SHOOT & EDIT VIDEOS THAT DISPLAY YOUR BRAND, UPLOAD TO YOUTUBE & INCLUDE YOUR WEBSITE URL IN THE DESCRIPTION	2 VIDEOS	2 VIDEOS	SVILLEOS
WE WRITE AND DISTRIBUTE A PRESS RELEASE PROMOTING THE APP AND YOUR CITY, COUNTRY, HOTEL OR AIRLINE	<i>V</i>	<i></i>	- V
WE WRITE AND DISTRIBUTE A PRESS RELEASE ANNOUNCING THE SPONSORSHIP	<b>a</b>	4	
WE DESIGN FACEBOOK ADVERTS & LAUNCH CAMPAIGNS PROMOTING THE APP & YOUR DESTINATION CITY OR COUNTRY		<b>a</b>	- A
WE TAKE HI-RES PROFESSIONAL PHOTOS OF YOUR CITY, COUNTRY, HOTEL OR AIRLINE & UPLOAD TO PHOTOGRAPHY WEBSITES	<b>a</b>	<i>.</i>	- A
WE FILM & EDIT A DESTINATION TOUR, HOTEL TOUR OR AIRLINE TOUR PROMOTING YOUR BRAND & UPLOAD TO YOUTUBE		<b>V</b>	1
YOU GET A DEDICATED "ABOUT OUR SPONSOR" SCREEN IN THE APP, WHICH CAN CONTAIN PHOTOS & LINKS OF YOUR CHOICE		<b>e</b>	1
WE CURATE MULTIPLE PINTEREST BOARDS PROMOTING YOUR ONLINE CONTENT		<b>e</b>	<b>A</b>
WE MENTION YOUR BRAND & WEBSITE ON YAHOO ANSWERS WHEN WE ANSWER QUESTIONS RELATED TO YOUR DESTINATION		<b>V</b>	1
WE FEATURE YOUR LOGO ON THE COVER & YOUR WEBSITE URL INSIDE THE KINDLE BOOK WE CREATE FOR YOUR DESTINATION			<b>v</b>
YOUR LOGO & WEBSITE URL INCLUDED IN 2 SLIDESHARE SLIDESHOWS WE CREATE FOR YOUR DESTINATION CITY OR COUNTRY			1
YOUR LOGO & WEBSITE URL ARE INCLUDED IN ALL E-MAIL MAILSHOTS RELATED TO THE APP			<b>a</b>
YOUR WEB CONTENT IS FEATURED ON THE APP'S LINKEDIN SHOWCASE PAGE & SHARED WITH OUR 1,000+ PERSONAL CONTACTS			
WE CREATE CUSTOMISED HOTEL LISTINGS & ACTIVITY LISTINGS WITHIN THE APP, LINKING DIRECTLY TO YOUR WEBSITE			2
1. we visit your destination on a press trip, capturing loads of photos & videos 2. we develop & release a mobile app for your destination	PLEASE CONTACT US FOR A QUOTE INFO@ GOTOTRAVELGUIDES NET	PLEASE CONTACTUS FOR A QUOTE INFO@ GOTOTRAVELGUIDES.NET	PLEASE CONTACT US FOR A QUOTE INFO@ GOTOTRAVELCUIDES.NET

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### GET IN TOUCH

We'd love to work with you! Please contact us to discuss anything in relation to **Sponsorships, Press Trips, Mobile Apps, Advertising** or **Social Media & Content Marketing**... or feel free to contact us if you'd just like to have a chat!

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